



omseating

Plot Twist™ Sales Tutorial

Everyone loves a great Plot Twist!

From the minds of ergonomic task seating specialists combined with an award winning lounge seating design studio, comes a new way to discover how productive you can be. Work is happening not only in formal task settings, or in the home and coffee shop, but also in the places between these destinations. The landscape of productive and ergonomic lounge furniture is sparse, until now. **OM Design Group** brings the DNA of highly functional task seating, while **Achella Design** combines beautifully sculpted, incredibly intuitive, and extremely collaborative design elements. It is so much more than a pouf. It is a **Plot Twist**.



Gold
Seating: Stools



Innovation
Seating: Stools



Innovation
Collections for Collaborations



Business
Innovation Award



EDspaces
Best in Show



HCD Expo
Nightingale Awards



HiP
Finalist



Chicago Athenaeum
Museum of Art & Design





I. Features

Swivel Seat

Every Plot Twist comes standard with a 360° swivel seat. When combined with the caster base, the freedom of mobility is rivaled only by a traditional task chair.

Molded Seat and Back Foam

While most ottomans and poufs have a simple layer of thin skin foam over a hard internal surface, Plot Twist boasts 3.5" thick high resiliency molded foam in the seat, and 1" of molded foam across the back. Of course, Plot Twist is not designed to be used all day, but perhaps the seat foam would say otherwise!

Fully Upholstered

To complement any environment with custom style, the Plot Twist comes fully upholstered. The choice of **Seat Top**, **Side Panel**, and **Back** upholstery can be similar or different, depending on your style.



II. Configurations

Four ways to start specifying Plot Twist

Although there are multiple features and options to select, we keep the starting point simple. Choose from one of the four models.

Pouf

Model Code: **PLT**

A simple swivel seat on casters or glides, with an optional rope handle built into the frame.



Product Weight: 36 - 40 lbs.

Pouf with Backrest

Model Code: **PLT-B**

Low backrest support for additional comfort, with **molded foam** across the backrest face and top edge.



Product Weight: 42 - 46 lbs.

Pouf with Tablet

Model Code: **PLT-T**

When the simple seat isn't enough, add the swiveling **height adjustable tablet** surface.



Product Weight: 58 - 62 lbs.

Fixed Height Surface Option
Model Code: **PLT-TF**

Pouf with Backrest and Tablet

Model Code: **PLT-BT**

The full-featured Plot Twist enables flexible work, and comfort, while activating those in-between spaces.



Product Weight: 64 - 70 lbs.

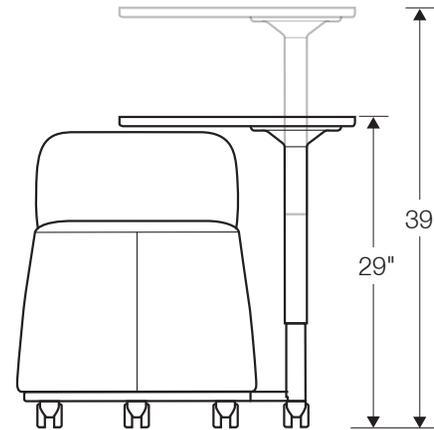
Fixed Height Surface Option
Model Code: **PLT-BTF**



III. Attached Tablet Surface

The innovation at the heart of Plot Twist

Occasional use spaces have seen more and more occasional tables and tablet surfaces. But finding one where real work can get done, with the mobility and flexibility to move and stand while working has never been seen. The gas lift design, based on task chair strength and healthcare over bed table technology, was reenvisioned to work seamlessly when connected to a Plot Twist. The whole concept is truly more than the sum of its parts.



Sit or Stand

The surface is designed to elevate a total of 10". This allows for both a comfortable and expected sitting position, with the surface 29" off the floor, or a standing position all the way up to 39", for presenting, meeting, or just stretching your legs.



Free Lift

Without any buttons or levers, freely lift the surface to your desired height. When done lifting, the surface will stay in position with no bounce, giving you a solid surface to keep creating.

Thumb Button to lower tablet

Use your thumb to press down on the ergonomically shaped button strategically and intuitively placed directly over the lift mechanism.

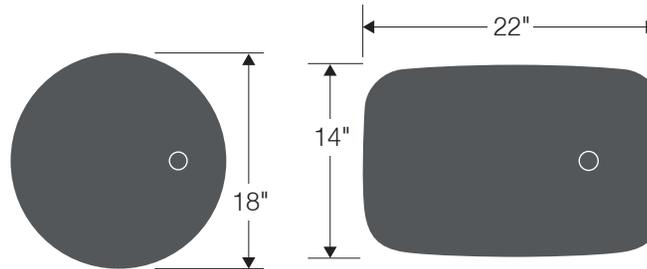




IV. Tablet Surface Details

Two Sizes to choose from

Plot Twist has both a **round** and **rectangular** tablet surface option. The round mimics the circular design elements of the swivel functions, and looks like a modern occasional or cafe table. The rectangular shape is functionally sized for a laptop, notepad and a drink.



Fixed Height Surface
Model Code: **PLT-TF/-BTF**
will **not** have a thumb button in the surface.

Solid Wood Bamboo

FENIX®
Bianco Alaska
J0030

FENIX®
Grigio Bromo
J0724



Three different surface finishes

Solid Wood Bamboo is a rapidly renewable resource, and when made into a surface, has beautiful natural details.

Each bamboo surface texture will look slightly different just like any other natural wood grain. Visible knots and darker specs are normal, and give each piece a warm character.

Bamboo is finished in matte lacquer to help prevent distortion due to humidity. Bleach is not to be used to clean the surface, as it can damage the matte finish. **To clean**, use soap detergent and water, and wipe dry.

Polished Edge MDF with FENIX®, available in:

- Bianco Alaska J0030 (white)
- Grigio Bromo J0724 (dark grey).

FENIX is produced with advanced acrylic resins, which are hardened through an electron beam curing process. Here is a list of features FENIX offers:

- low light reflective matte surface
- soft touch feel
- anti-fingerprint properties
- thermal healing of micro scratches

Perfect for healthcare environments, **to clean**, the FENIX surface can safely be wiped with common hospital cleaners such as CaviWipes and SaniWipes, as well as other Sodium Hypochlorite, Quaternary Ammonium, Hydrogen Peroxide, Ethanol, Isopropanol and Phenolic cleaning products.



IV. Finishes

Two powdercoat and polymer colors

Matching many different environments and upholstery options, Plot Twist powdercoat and polymer components can come in either Palladium Grey or Graphite.

Palladium Grey

GR01



Matches:

OM5 Series®
OM5 Active®
Werksy®
Truly®

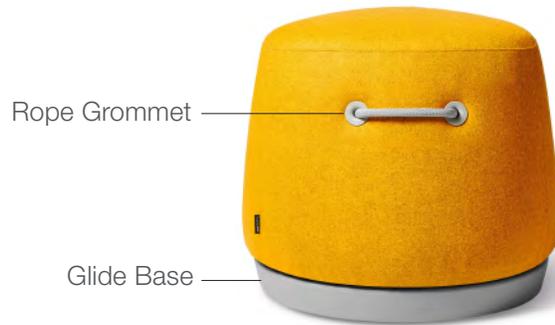
Graphite

GR04



Matches:

OM5 Active®





V. Rope Handle Colors

Nautical Rope

Most handles on ottomans and poufs are fabric sewn to upholstery. This approach was not good enough for Plot Twist. Instead, we have designed a retractable nautical rope handle that firmly affixes to the internal frame. Double braid nylon nautical rope is ultra strong, and comfortable to your hands, with natural resistance to salt water, and hand oils.



Retractable

For a better experience using the Plot Twist handle, the rope pulls out to get a maximum grip, and less bending down. Then it snaps back into place when done. If you don't want the rope to pull out and retract, it can be ordered "Fixed" inside the Plot Twist.

Standard Colors

48-strand 1/2" Double Braid Nylon, designed to match Palladium Grey and Graphite finishes

Optional Colors

32-strand 1/2" Double Braid Nylon, designed to be a color accent to any environment.



GR09 **Stone Grey**

GR10 **Space Grey**

BK03 **Onyx Black**

GR11 **Silver**

BR02 **Khaki**

OR02 **Bright Orange**

RD05 **Bright Red**

RD06 **Burnt Cherry**

VT01 **Violet**

BL05 **Ash Blue**

BL06 **Regal Blue**

GN05 **Hunter Green**

GN06 **Kelly Green**

VI. Stability or Mobility – Have it your way!

Glide Base

Made from rotationally molded HDPE, the Plot Twist glide base is designed with 10 integrated and smooth feet, for gliding and sliding across multiple surfaces. HDPE is a very common glide polymer, as it has rigid properties for longevity, with soft properties to protect flooring. The Glide Base comes in Palladium Grey or Graphite color.



Caster Base

A powdercoated steel ring gives the strength needed for the Plot Twist caster base. Six multi-surface casters allow for fantastic mobility, while a seventh caster is added with the tablet surface support leg.



Caster options include:

- **Multi-Surface - Standard** (great for soft and hard flooring)
- **Safety Soft** (restricted motion when not seated)
- **Reverse Braking** (restricted motion only when seated)
- **Carpet** (for use with commercial and/or thicker-pile carpeting)



VII. Long Term Good

Weight Rating

OM Seating products are listed in the online BIFMA Compliant Registry to meet industry wide safety and durability standards. Also, OM tests above and beyond industry norms. Plot Twist weight rating is:

- User in Seat: Weight Rating = 300 lbs.
- Objects on Tablet: Weight Rating = 100 lbs.

Sustainability

OM Seating products are GREENGUARD Gold Certified for best practice indoor air quality metrics, and BIFMA LEVEL 2 Certified to meet a high standard of sustainability goals. Plot Twist has achieved both certifications to continue our efforts for a better future, for the individual and the planet.

Design for Environment

From the beginning of its development, Plot Twist was designed with sustainable environmentalism in mind.

- There is intentionally no chrome plating, which although is very durable, has a less than desirable manufacturing method.
- We also incorporated bamboo as a solid surface option, being a rapidly renewable resource.
- All of Plot Twists plywood structural frame components are tree-farm harvested that is FSC and CARB-certified.
- 100% water-based glue is used for zero emissions.
- Parts can be easily disassembled for recycling of steel and plastic.



GREENGUARD Gold Certification
Indoor Air Quality



BIFMA Compliant
Safety and Durability Standards

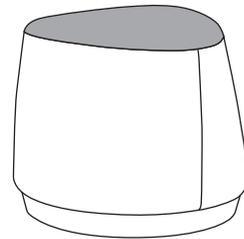


BIFMA LEVEL 2
Sustainability Certification

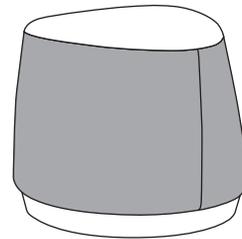
VIII. Upholstery Specifications

Upholstery Options in Three Areas

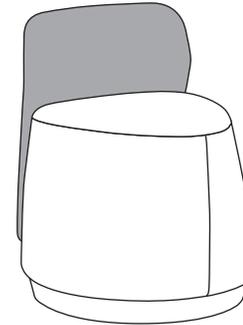
Plot Twist allows for many different upholstery applications, with three different locations to specify.



Seat Top



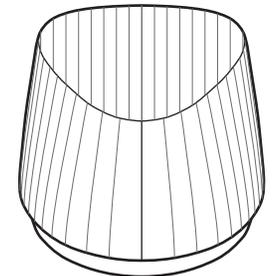
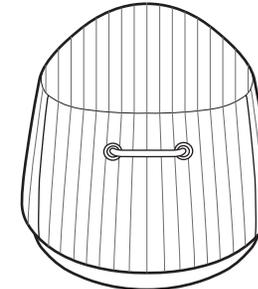
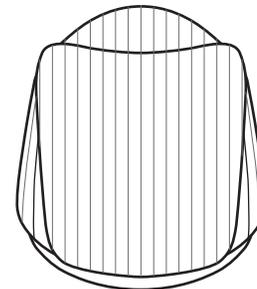
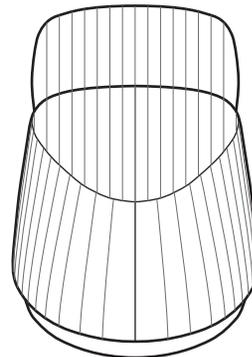
Side Panel



Back

Upholstery Direction

Due to the tri-lobe seat shape and generally circular design, patterns will not align between seams. Use these illustrations to reference the standard upholstery direction, which follows the direction of the lines as shown.



IX. Designed by Achella Design

Achella Design is a multidisciplinary studio representing the collaborative efforts of Chris, Alyssa, and Jon Panichella. While their primary focus has them specializing in furniture and graphic design, they've helped clients find solutions in diverse industries from medical devices to retail and exhibit design.

In lieu of an overarching design philosophy, they prefer to focus on authentic collaborations between the client, the intent of the project, and the end user. Their goal is to tailor market solutions that perfectly blend their design sensibilities with the brands they create them for. With this honest approach they create honest solutions.

