

Discovery Back Series Sales Tutorial





Back Design

Discovery Back was designed for anyone whose main priority is working in full, user-oriented comfort.

Its special pear-back form was designed specifically to encourage healthier seating postures.



“Scapular Release”

Cut-away design allows for full rearward travel of the scapula

Back Design (cont.)

DB facilitates productivity

Productivity

Discovery Back's signature design and shape facilitate productivity & easy side-to-side tasking



Pear Back Design

Pear back design allows users to develop habits for a healthier back



Upholstered Outer Back

Complementary backrest and backshell upholstery allows for a uniform and elegant appearance





Double-Comfort Seating (DCS Technology™)

OM's unique double *molded* memory foam. Designed for maximum comfort, the results of a DCS cushion assist with prolonged sitting and back support.



DCS Backrest only

Models: DB52, DB53, DB54, DB56, DB57, DB64, DB68



DCS Seat Only

Model: DB78



DCS Back & Seat

Model: DB74





Back Heights

Discovery Back Series offers 3 different backrest sizes

Small / Med

Pictured Below (DB53)
Other Models (DB52, DB54, DB64)



High Back

Pictured Below (DB74)
Other Models (DB57, DB68, DB56)



Extra-Large

Pictured Below (DB78)



Stools

Discovery Back Series offers 3 different backrest sizes

Grande Spider Base (GSP)

- Spider base w/ chrome flat fixed footing
- Stool package w/ 8" chrome cylinder
- 22" fixed footing
- 65mm soft casters

Adjustable Footring

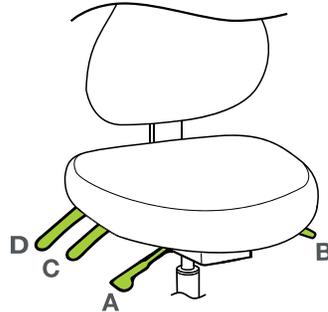
- Knobless, turn-lock footing
- Stool package w/ 10" chrome cylinder
- 20" adjustable footing
- 55mm black carpet casters



Mechanism Adjustments

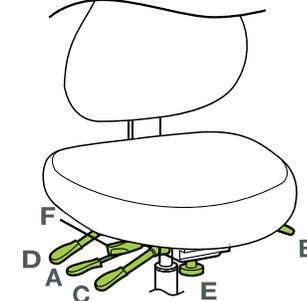
Simple Multi-Function (Model DB53, DB57)

- A. Seat Height
- B. Seat Slider
- C. Infinitely Locking Seat Tilt
- D. Infinitely Locking Back Tilt



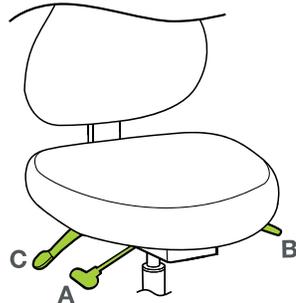
Full Multi-Function (Model DB64, DB68)

- A. Seat Height
- B. Seat Slider
- C. Seat Angle Tilt and Lock
- D. Independent Back Angle
- E. Tilt Tension
- F. Infinite Forward Seat Angle (for perching & back relief)



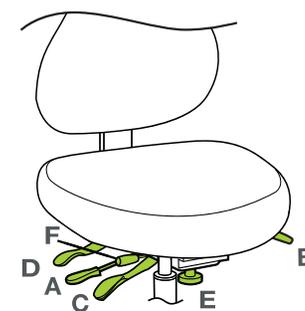
Stools (Model DB52, DB54, DB56)

- A. Seat Height
- B. Seat Slider
- C. Infinitely Locking Back Tilt



Full Multi-Function (Model DB74, DB78)

- A. Seat Height
- B. Seat Slider
- C. Forward Tilt
- D. Independent Back Angle
- E. Tilt Tension
- F. Forward Seat Angle





Designed by OM Design Studio

(aka, Our “Very OM” Design Team!)

OM has been making seating since 1986. Over time, we’ve gathered valuable institutional knowledge about what makes good chairs great.

But, we truly believe that learning never stops. So, we take great pains to actually do what many companies say they do – we listen to customers, take in feedback and opinions from end users, ergonomists, designers, dealers, architects and more; in other words, our influencers.

We reject thoughtless copy-cattin, and we pride ourselves on having a diverse product development pipeline that enables us to ultimately find the right designs to bring to market.

